

The Serbia 2013 Enterprise Surveys Data Set

I. Introduction

1. This document provides additional information on the data collected in Serbia between January 2013 and August 2013 as part of the fifth round of the Business Environment and Enterprise Performance Survey (BEEPS V), a joint initiative of the World Bank Group (“WB”) and the European Bank for Reconstruction and Development (“EBRD”). It is an enterprise survey whose objective is to gain an understanding of firms’ perception of the environment in which they operate. The survey was until now administered four times at an interval of three years. This has added an important element of dynamics in the study of business environment in transition countries.

The Enterprise Surveys, through interviews with firms in the manufacturing and services sectors, capture business perceptions on the biggest obstacles to enterprise growth, the relative importance of various constraints to increasing employment and productivity, and the effects of a country’s business environment on its international competitiveness. They are used to create statistically significant business environment indicators that are comparable across countries. The Enterprise Surveys are also used to build a panel of enterprise data that will make it possible to track changes in the business environment over time and allow, for example, impact assessments of reforms.

The report outlines and describes the sampling design of the data, the data set structure as well as additional information that may be useful when using the data, such as information on non-response cases and the appropriate use of the weights.

II. Sampling Structure

2. The sample for Serbia was selected using stratified random sampling, following the methodology explained in the *Sampling Manual*¹. Stratified random sampling² was preferred over simple random sampling for several reasons³:

a. To obtain unbiased estimates for different subdivisions of the population with some known level of precision.

b. To obtain unbiased estimates for the whole population. The whole population, or universe of the study, is the non-agricultural economy. It comprises: all manufacturing sectors according to the group classification of ISIC Revision 3.1: (group D), construction sector (group F), services sector (groups G and H), and transport, storage, and communications sector (group I). Note that this definition excludes the following sectors: financial intermediation (group J), real estate and renting activities (group K, except sub-sector 72, IT, which was added to the population under study), and all public or utilities-sectors.

c. To make sure that the final total sample includes establishments from all different sectors and that it is not concentrated in one or two of industries/sizes/regions.

¹ The complete text can be found at http://www.enterprisesurveys.org/documents/Implementation_note.pdf

² A stratified random sample is one obtained by separating the population elements into non-overlapping groups, called strata, and then selecting a simple random sample from each stratum. (Richard L. Scheaffer; Mendenhall, W.; Lyman, R., “Elementary Survey Sampling”, Fifth Edition).

³ Cochran, W., 1977, pp. 89; Lohr, Sharon, 1999, pp. 95

d. To exploit the benefits of stratified sampling where population estimates, in most cases, will be more precise than using a simple random sampling method (i.e., lower standard errors, other things being equal.)

e. Stratification may produce a smaller bound on the error of estimation than would be produced by a simple random sample of the same size. This result is particularly true if measurements within strata are homogeneous.

f. The cost per observation in the survey may be reduced by stratification of the population elements into convenient groupings.

3. Three levels of stratification were used in this country: industry, establishment size, and region. The original sample design with specific information of the industries and regions chosen is described in Appendix E.

4. Industry stratification was designed in the way that follows: the universe was stratified into one manufacturing industry, and two service industries (retail, and other services).

5. Size stratification was defined following the standardized definition for the rollout: small (5 to 19 employees), medium (20 to 99 employees), and large (more than 99 employees). For stratification purposes, the number of employees was defined on the basis of reported permanent full-time workers. This seems to be an appropriate definition of the labor force since seasonal/casual/part-time employment is not a common practice, except in the sectors of construction and agriculture.

6. Regional stratification was defined in 4 regions (city and the surrounding business area) throughout Serbia.

III. Sampling implementation

7. Given the stratified design, sample frames containing a complete and updated list of establishments as well as information on all stratification variables (number of employees, industry, and region) are required to draw the sample. Great efforts were made to obtain the best source for these listings. However, the quality of the sample frames was not optimal and, therefore, some adjustments were needed to correct for the presence of ineligible units. These adjustments are reflected in the weights computation (*see below*).

8. IPSOS was hired to implement the Serbia 2013 enterprise survey. There were local subcontractors in each of the 4 regions surveyed.

9. The sample frame used for the survey in Serbia was from: Serbian Business Registers Agency. The database contained the following information

- Coverage;
- Up to datedness;- Availability of detailed stratification variables;
- Contact name(s).

Counts from the sample frame are shown below.

Sample Frame

Source: Serbian Business Registers Agency, 2011

Region	Employees	Manufacturing	Retail	Other Services	Grand Total
Belgrade	5-19	1140	3495	422	5057
	20-99	422	821	109	1352
	100+	129	211	44	384
	Total	1691	4527	575	6793
Southern and Eastern Serbia	5-19	567	949	188	1704
	20-99	243	237	32	512
	100+	105	41	11	157
	Total	915	1227	231	2373
Šumadija and Western Serbia	5-19	1070	1568	240	2878
	20-99	519	336	52	907
	100+	168	67	8	243
	Total	1757	1971	300	4028
Vojvodina	5-19	1026	2008	282	3316
	20-99	467	462	41	970
	100+	189	77	17	283
	Total	1682	2547	340	4569
Grand Total		6045	10272	1446	17763

10. The enumerated establishments were then used as the frame for the selection of a sample with the aim of obtaining interviews at 360 establishments with five or more employees.

11. The quality of the frame was assessed at the onset of the project through visits to a random subset of firms and local contractor knowledge. The sample frame was not immune from the typical problems found in establishment surveys: positive rates of non-eligibility, repetition, non-existent units, etc.

12. Given the impact that non-eligible units included in the sample universe may have on the results, adjustments may be needed when computing the appropriate weights for individual observations. The percentage of confirmed non-eligible units as a proportion of the total number of sampled establishments contacted for the survey was 8.7% (73 out of 835 establishments)⁴. Breaking down by stratified industries, the following sample targets were achieved (using a4a and a6a):

⁴ Based on out of target contacts and impossible to contact establishments

Achieved sample:

Region	Employees	Manufacturing	Retail	Other Services	Grand Total
Belgrade	5-19	20	18	20	58
	20-99	9	15	15	39
	100+	3	13	3	19
	Total	32	46	38	116
Southern and Eastern Serbia	5-19	12	11	18	41
	20-99	5	9	4	18
	100+	2	2	2	6
	Total	19	22	24	65
Šumadija and Western Serbia	5-19	20	12	20	52
	20-99	11	9	6	26
	100+	4	2	2	8
	Total	35	23	28	86
Vojvodina	5-19	20	13	20	53
	20-99	10	8	8	26
	100+	4	8	2	14
	Total	34	29	30	93
Grand Total		120	120	120	360

IV. Data Base Structure:

13. The structure of the data base reflects the fact that 3 different versions of the questionnaire were used. The basic questionnaire, the Core Module, includes all common questions asked to all establishments from all sectors. The second expanded variation, the Manufacturing Questionnaire, is built upon the Core Module and adds some specific questions relevant to manufacturing sectors. The third expanded variation, the Retail Questionnaire, is also built upon the Core Module and adds to the core specific questions relevant to retail firms. Each variation of the questionnaire is identified by the index variable, *a0*.

14. All variables are named using, first, the letter of each section and, second, the number of the variable within the section, i.e. *a1* denotes section A, question 1. Variable names preceded by a prefix “ECA” indicate questions specific to the Eastern Europe and Central Asia region, therefore, they may not be found in the implementation of the rollout in other countries. All other suffixed variables are global and are present in all country surveys over the world. All variables are numeric with the exception of those variables with an “x” at the end of their names. The suffix “x” denotes that the variable is alpha-numeric.

15. There are 2 establishment identifiers, *idstd* and *id*. The first is a global unique identifier. The second is a country unique identifier. The variables *a2* (sampling region),

a6a (sampling establishment's size), and *a4a* (sampling sector) contain the establishment's classification into the strata chosen for each country using information from the sample frame. The strata were defined according to the guidelines described above.

16. There are three levels of stratification: industry, size and region. Different combinations of these variables generate the strata cells for each industry/region/size combination. A distinction should be made between the variable *a4a* and *d1a2* (industry expressed as ISIC rev. 3.1 code). The former gives the establishment's classification into one of the chosen industry-strata, whereas the latter gives the actual establishment's industry classification (four digit code) in the sample frame.

17. All of the following variables contain information from the sampling frame. They may not coincide with the reality of individual establishments as sample frames may contain inaccurate information. The variables containing the sample frame information are included in the data set for researchers who may want to further investigate statistical features of the survey and the effect of the survey design on their results.

-*a2* is the variable describing sampling regions

-*a6a*: coded using the same standard for small, medium, and large establishments as defined above. The code -9 was used to indicate units for which size was undetermined in the sample frame.

-*a4a*: coded using ISIC Rev 3.1 codes for the chosen industries for stratification. These codes include most manufacturing industries (15 to 37), retail (52), and (45, 50, 51, 55, 60-64, 72) for other services.

18. The surveys were implemented following a 2 stage procedure. Typically first a screener questionnaire is applied over the phone to determine eligibility and to make appointments. Then a face-to-face interview takes place with the Manager/Owner/Director of each establishment. The variables *a4b* and *a6b* contain the industry and size of the establishment from the screener questionnaire. Variables *a8* to *a11* contain additional information and were also collected in the screening phase.

19. Note that there are additional variables for location (*a3x*) and size (*l1*, *l6* and *l8*) that reflect more accurately the reality of each establishment. Advanced users are advised to use these variables for analytical purposes.

20. Variable *a3x* indicates the actual location of the establishment. There may be divergences between the location in the sampling frame and the actual location, as establishments may be listed in one place but the actual physical location is in another place.

21. Variables *l1*, *l6* and *l8* were designed to obtain a more accurate measure of employment accounting for permanent and temporary employment. Special efforts were made to make sure that this information was not missing for most establishments.

22. Variables *a17x* gives interviewer comments, including problems that occurred during an interview and extraordinary circumstances which could influence results. Please note that sometimes this variable is removed due to privacy issues.

V. Universe Estimates

23. Universe estimates for the number of establishments in each cell in Serbia were produced for the strict, median and weak eligibility definitions. The estimates were the multiple of the relative eligible proportions.

24. Appendix B shows the overall estimates of the numbers of establishments in Serbia based on the sample frame.

25. For some establishments where contact was not successfully completed during the screening process (because the firm has moved and it is not possible to locate the new location, for example), it is not possible to directly determine eligibility. Thus, different assumptions about the eligibility of establishments result in different adjustments to the universe cells and thus different sampling weights.

26. Three sets of assumptions on establishment eligibility are used to construct sample adjustments using the status code information.

27. Strict assumption: eligible establishments are only those for which it was possible to directly determine eligibility. The resulting weights are included in the variable *wstrict*.

Strict eligibility = (Sum of the firms with codes 1,2,3,4,&16) / Total

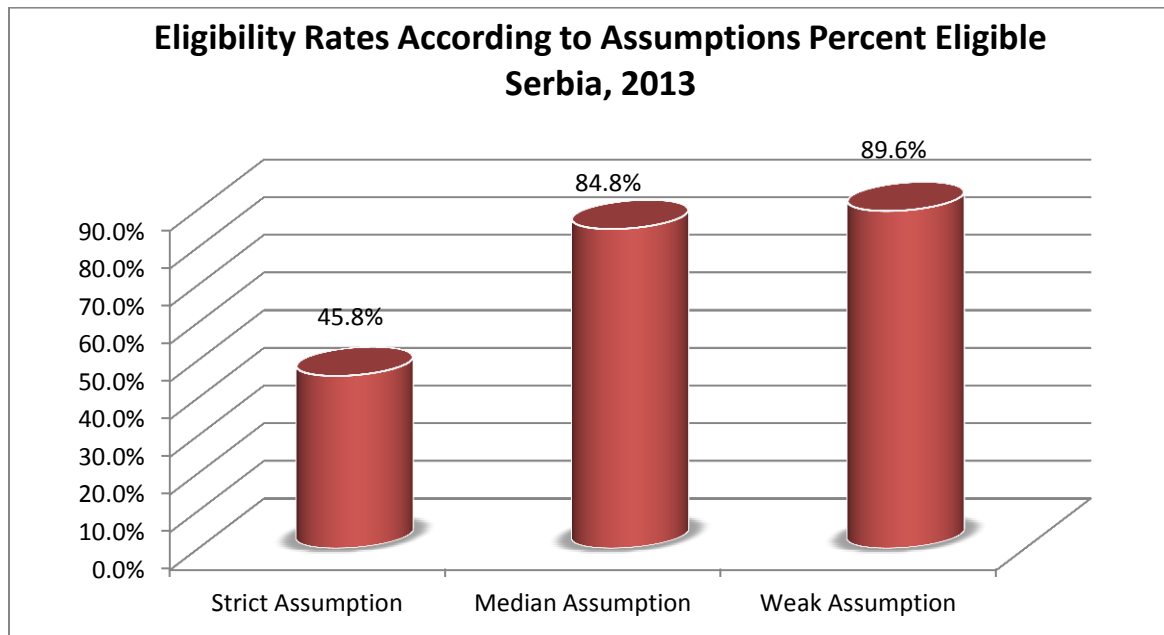
28. Median assumption: eligible establishments are those for which it was possible to directly determine eligibility and those that rejected the screener questionnaire or an answering machine or fax was the only response. The resulting weights are included in the variable *wmedian*.

Median eligibility = (Sum of the firms with codes 1,2,3,4,16,10,11, & 13) / Total

29. Weak assumption: in addition to the establishments included in points a and b, all establishments for which it was not possible to contact or that refused the screening questionnaire are assumed eligible. This definition includes as eligible establishments with dead or out of service phone lines, establishments that never answered the phone, and establishments with incorrect addresses for which it was impossible to find a new address. Under the weak assumption only observed non-eligible units are excluded from universe projections. The resulting weights are included in the variable *wweak*.

Weak eligibility = (Sum of the firms with codes 1,2,3,4,16,91,92,93,10,11,12,&13) / Total

30. The indicators computed for the Enterprise Survey website use the median weights. The following graph shows the different eligibility rates calculated for firms in the sample frame under each set of assumptions.



31. Universe estimates for the number of establishments in each industry-region-size cell in Serbia were produced for the strict, weak and median eligibility definitions. Appendix D shows the universe estimates of the numbers of registered establishments that fit the criteria of the Enterprise Surveys.

32. Once an accurate estimate of the universe cell projection was made, weights for the probability of selection were computed using the number of completed interviews for each cell.

VI. Weights

33. Since the sampling design was stratified and employed differential sampling, individual observations should be properly weighted when making inferences about the population. Under stratified random sampling, unweighted estimates are biased unless sample sizes are proportional to the size of each stratum. With stratification the probability of selection of each unit is, in general, not the same. Consequently, individual observations must be weighted by the inverse of their probability of selection (probability weights or *pw* in Stata).⁵

34. Special care was given to the correct computation of the weights. It was imperative to accurately adjust the totals within each region/industry/size stratum to account for the presence of ineligible units (the firm discontinued businesses or was unattainable, education or government establishments, establishments with less than 5

⁵ This is equivalent to the weighted average of the estimates for each stratum, with weights equal to the population shares of each stratum.

employees, no reply after having called in different days of the week and in different business hours, no tone on the phone line, answering machine, or fax line⁶, wrong address or moved away and could not get the new references). The information required for the adjustment was collected in the first stage of the implementation: the screening process. Using this information, each stratum cell of the universe was scaled down by the observed proportion of ineligible units within the cell. Once an accurate estimate of the universe cell (projections) was available, weights were computed using the number of completed interviews.

35. Appendix C shows the cell weights for registered establishments in Serbia.

VII. Appropriate use of the weights

36. Under stratified random sampling weights should be used when making inferences about the population. Any estimate or indicator that aims at describing some feature of the population should take into account that individual observations may not represent equal shares of the population.

37. However, there is some discussion as to the use of weights in regressions (see Deaton, 1997, pp.67; Lohr, 1999, chapter 11, Cochran, 1953, pp.150). There is not a strong large sample econometric argument in favor of using weighted estimation for a common population coefficient if the underlying model varies per stratum (stratum-specific coefficient): both simple OLS and weighted OLS are inconsistent under regular conditions. However, weighted OLS has the advantage of providing an estimate that is independent of the sample design. This latter point may be quite relevant for the Enterprise Surveys as in most cases the objective is not only to obtain model-unbiased estimates but also design-unbiased estimates (see also Cochran, 1977, pp 200 who favors the used of weighted OLS for a common population coefficient.)⁷

38. From a more general approach, if the regressions are descriptive of the population then weights should be used. The estimated model can be thought of as the relationship that would be expected if the whole population were observed.⁸ If the models are developed as structural relationships or behavioral models that may vary for different parts of the population, then, there is no reason to use weights.

VIII. Non-response

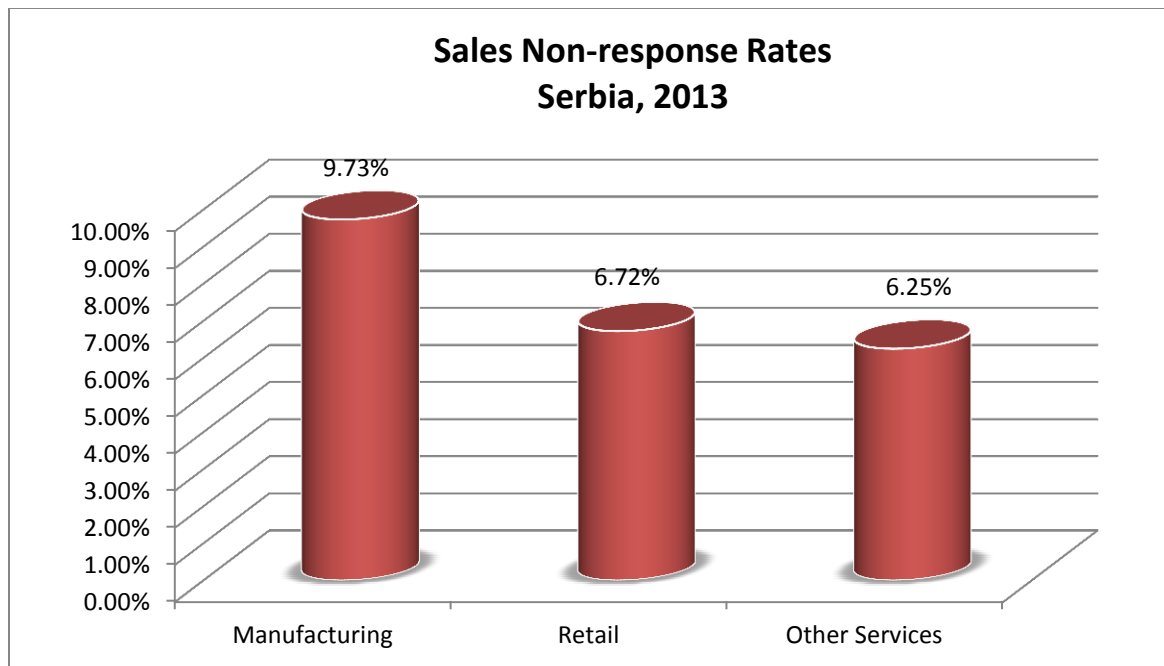
39. Survey non-response must be differentiated from item non-response. The former refers to refusals to participate in the survey altogether whereas the latter refers to the refusals to answer some specific questions. Enterprise Surveys suffer from both problems and different strategies were used to address these issues.

⁶ For the surveys that implemented a screener over the phone.

⁷ Note that weighted OLS in Stata using the command regress with the option of weights will estimate wrong standard errors. Using the Stata survey specific commands svy will provide appropriate standard errors.

⁸ The use of weights in most model-assisted estimations using survey data is strongly recommended by the statisticians specialized on survey methodology of the JPSM of the University of Michigan and the University of Maryland.

40. Item non-response was addressed by two strategies:
- a- For sensitive questions that may generate negative reactions from the respondent, such as corruption or tax evasion, enumerators were instructed to collect the refusal to respond as a different option from don't know (-8).
 - b- Establishments with incomplete information were re-contacted in order to complete this information, whenever necessary. However, there were clear cases of low response. The following graph shows non-response rates for the sales variable, *d2*, by sector. Please, note that the coding utilized in this dataset does not allow us to differentiate between “Don't know” and “refuse to answer”, thus the non-response in the chart below reflects both categories (DKs and NAs).



41. Survey non-response was addressed by maximizing efforts to contact establishments that were initially selected for interview. Attempts were made to contact the establishment for interview at different times/days of the week before a replacement establishment (with similar strata characteristics) was suggested for interview. Survey non-response did occur but substitutions were made in order to potentially achieve strata-specific goals. Further research is needed on survey non-response in the Enterprise Surveys regarding potential introduction of bias.

42. As the following graph shows, the number of realized interviews per contacted establishment was 0.43⁹. This number is the result of two factors: explicit refusals to participate in the survey, as reflected by the rate of rejection (which includes rejections of the screener and the main survey) and the quality of the sample frame, as represented by the presence of ineligible units. The number of rejections per contact was 0.43.

⁹ The estimate is based on the total number of firms contacted including ineligible establishments.



43. Details on the rejection rate, eligibility rate, and item non-response are available at the strata level. This report summarizes these numbers to alert researchers of these issues when using the data and when making inferences. Item non-response, selection bias, and faulty sampling frames are not unique to Serbia. All Enterprise Surveys suffer from these shortcomings, but in very few cases they have been made explicit.

References:

Cochran, William G., *Sampling Techniques*, 1977.

Deaton, Angus, *The Analysis of Household Surveys*, 1998.

Levy, Paul S. and Stanley Lemeshow, *Sampling of Populations: Methods and Applications*, 1999.

Lohr, Sharon L. *Sampling: Design and Techniques*, 1999.

Scheaffer, Richard L.; Mendenhall, W.; Lyman, R., *Elementary Survey Sampling*, Fifth Edition, 1996.

Appendix A

Status Codes Total:

ELIGIBLES	
1. Eligible establishment (Correct name and address)	358
2. Eligible establishment (Different name but same address - the new firm/establishment bought the original firm/establishment)	1
3. Eligible establishment (Different name but same address - the firm/establishment changed its name)	3
4. Eligible establishment (Wrong address - the firm/establishment has changed address and the address could be found)	21
16. Panel firm - now less than five employees	14
5. The establishment has less than 5 permanent full time employees	15
6. The firm discontinued businesses	48
7. Not a business: private household	0
8. Ineligible activity: education, agriculture, finances, governments...	10
151. Out of target - outside the covered regions, firm moved abroad	0
152. Out of target - firm moved abroad	0
153. Impossible to find	0
91. No reply (<i>after having called in different days of the week and in different business hours</i>)	4
92. Line out of order	0
93. No tone	0
94. Phone number does not exist	0
10. Answering machine	0
11. Fax line - data line	0
12. Wrong address/ moved away and could not get the new references	36
13. Refuses to answer the screener	326
14. In process (<i>the establishment is being called/ is being contacted - previous to ask the screener</i>)	0
Total	836

Response Outcomes Total:

Complete interviews (<i>Total</i>)	360
Incomplete interviews	0
Eligible in process	0
Refusals	37
Out of target	0
Impossible to contact	40
Ineligible - coop.	0
Refusal to the Screener	326
Total	836

Status Codes Fresh:

ELIGIBLES	
1. Eligible establishment (<i>Correct name and address</i>)	245
2. Eligible establishment (<i>Different name but same address - the new firm/establishment bought the original firm/establishment</i>)	0
3. Eligible establishment (<i>Different name but same address - the firm/establishment changed its name</i>)	2
4. Eligible establishment (<i>Wrong address - the firm/establishment has changed address and the address could be found</i>)	15
16. Panel firm - now less than five employees	0
5. The establishment has less than 5 permanent full time employees	15
6. The firm discontinued businesses	26
7. Not a business: private household	0
8. Ineligible activity: education, agriculture, finances, governments...	7
91. No reply (<i>after having called in different days of the week and in different business hours</i>)	3
92. Line out of order	0
93. No tone	0
94. Phone number does not exist	0
10. Answering machine	0
11. Fax line - data line	0
12. Wrong address/ moved away and could not get the new references	26
13. Refuses to answer the screener	238
14. In process (<i>the establishment is being called/ is being contacted - previous to ask the screener</i>)	0
151. Out of target - outside the covered regions, firm moved abroad	0
152. Out of target - firm moved abroad	0
153. Impossible to find	0
Total	577

Response Outcomes Fresh:

Complete interviews (<i>Total</i>)	240
Incomplete interviews	0
Eligible in process	0
Refusals	22
Out of target	0
Impossible to contact	29
Ineligible - coop.	0
Refusal to the Screener	238
Total	577

Status Codes Panel:

ELIGIBLES		
Eligible	1. Eligible establishment (<i>Correct name and address</i>)	113
	2. Eligible establishment (<i>Different name but same address - the new firm/establishment bought the original firm/establishment</i>)	1
	3. Eligible establishment (<i>Different name but same address - the firm/establishment changed its name</i>)	1
	4. Eligible establishment (<i>Wrong address - the firm/establishment has changed address and the address could be found</i>)	6
	16. Panel firm - now less than five employees	14
Ineligible	5. The establishment has less than 5 permanent full time employees	0
	6. The firm discontinued businesses	22
	7. Not a business: private household	0
	8. Ineligible activity: education, agriculture, finances, governments...	3
Unobtainable	91. No reply (<i>after having called in different days of the week and in different business hours</i>)	1
	92. Line out of order	0
	93. No tone	0
	94. Phone number does not exist	0
	10. Answering machine	0
	11. Fax line - data line	0
	12. Wrong address/ moved away and could not get the new references	10
	13. Refuses to answer the screener	88
	14. In process (<i>the establishment is being called/ is being contacted - previous to ask the screener</i>)	0
	151. Out of target - outside the covered regions, firm moved abroad	0
	152. Out of target - firm moved abroad	0
	153. Impossible to find	0
Total		259

Response Outcomes Panel:

Complete interviews (<i>Total</i>)	120
Incomplete interviews	0
Eligible in process	0
Refusals	15
Out of target	0
Impossible to contact	11
Ineligible - coop.	0
Refusal to the Screener	88
Total	259

Appendix B

Sampling Frame, Serbia:

Source: Serbian Business Registers Agency, 2011

Region	Employees	Manufacturing	Retail	Other Services	Grand Total
Belgrade	5-19	1140	3495	422	5057
	20-99	422	821	109	1352
	100+	129	211	44	384
	Total	1691	4527	575	6793
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	Total	915	1227	231	2373
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	20-99	519	336	52	907
	100+	168	67	8	243
	Total	1757	1971	300	4028
Vojvodina	5-19	1026	2008	282	3316
	20-99	467	462	41	970
	100+	189	77	17	283
	Total	1682	2547	340	4569
Grand Total		6045	10272	1446	17763

Appendix C

Serbia, administrative divisions



Grouping used for stratification purposes in BEEPS V	Official statistical regions (NUTS-2)
Belgrade	Belgrade
Vojvodina	Vojvodina
Central	Sumadija and Western Serbia
East	Southern and Eastern Serbia
South East	
West	

Appendix D

Strict Cell Weights Serbia – Panel

Region	Employees	Manufacturing	Retail	Other Services
Belgrade	5-19	1.0	2.4	1.0
	20-99	1.0	1.0	1.2
	100+	1.7	1.6	1.7
Southern and Eastern Serbia	5-19	1.0	1.0	3.3
	20-99	1.8	1.5	1.5
	100+	1.4	1.0	1.0
Šumadija and Western Serbia	5-19	1.2	2.0	4.0
	20-99	1.0		1.0
	100+	1.0		1.0
Vojvodina	5-19	1.0	1.2	1.0
	20-99	1.8	1.3	3.0
	100+	2.4	1.0	1.0

Strict Cell Weights Serbia – Fresh

Region	Employees	Manufacturing	Retail	Other Services
Belgrade	5-19	54.4	9.4	284.1
	20-99	50.2	3.2	33.1
	100+	53.7	1.0	
Southern and Eastern Serbia	5-19	93.4	14.8	43.4
	20-99	135.0	2.3	49.8
	100+		3.7	27.8
Šumadija and Western Serbia	5-19	19.9	7.2	23.9
	20-99	22.3	1.3	37.2
	100+		1.6	15.6
Vojvodina	5-19	39.2	14.0	110.1
	20-99	49.1	2.5	36.0
	100+	37.8	1.4	38.8

Median Cell Weights Serbia – Panel

Region	Employees	Manufacturing	Retail	Other Services
Belgrade	5-19	1.1	3.4	1.2
	20-99	1.3	1.1	2.1
	100+	2.3	2.3	2.6
Southern and Eastern Serbia	5-19	1.0	1.0	4.4
	20-99	2.5	2.3	2.5
	100+	1.7	1.0	1.0
Šumadija and Western Serbia	5-19	2.1	4.0	8.4
	20-99	1.3		1.6
	100+	1.0		2.1
Vojvodina	5-19	1.6	2.3	1.5
	20-99	3.5	2.8	6.7
	100+	4.0	1.0	1.6

Median Cell Weights Serbia – Fresh

Region	Employees	Manufacturing	Retail	Other Services
Belgrade	5-19	93.0	21.5	574.7
	20-99	88.4	7.5	69.0
	100+	85.4	2.2	0.0
Southern and Eastern Serbia	5-19	153.3	32.6	84.3
	20-99	228.1	5.2	99.6
	100+	0.0	7.5	50.3
Šumadija and Western Serbia	5-19	31.3	15.2	44.5
	20-99	36.2	2.8	71.3
	100+	0.0	3.1	27.0
Vojvodina	5-19	57.6	27.7	191.3
	20-99	74.3	5.1	64.5
	100+	51.6	2.5	62.8

Weak Cell Weights Serbia – Panel

Region	Employees	Manufacturing	Retail	Other Services
Belgrade	5-19	1.2	3.9	1.4
	20-99	1.3	1.1	2.3
	100+	2.5	2.7	3.1
Southern and Eastern Serbia	5-19	1.0	1.0	4.7
	20-99	2.4	2.3	2.5
	100+	1.7	1.0	1.0
Šumadija and Western Serbia	5-19	2.2	4.2	8.9
	20-99	1.3		1.6
	100+	1.0		2.3
Vojvodina	5-19	1.6	2.4	1.6
	20-99	3.3	2.8	6.6
	100+	4.1	1.0	1.7

Weak Cell Weights Serbia – Fresh

Region	Employees	Manufacturing	Retail	Other Services
Belgrade	5-19	103.3	24.7	656.1
	20-99	97.0	8.6	77.8
	100+	99.6	2.7	
Southern and Eastern Serbia	5-19	155.7	34.2	88.0
	20-99	228.8	5.4	102.7
	100+		8.3	55.2
Šumadija and Western Serbia	5-19	31.0	15.5	45.3
	20-99	35.4	2.8	71.6
	100+		3.4	28.9
Vojvodina	5-19	57.1	28.4	195.1
	20-99	72.9	5.2	64.9
	100+	53.8	2.7	67.2

Appendix E

Strict Universe Estimates Serbia – Panel

Region	Employees	Manufacturing	Retail	Other Services	Grand Total
Belgrade	5-19	10	7	15	32
	20-99	5	4	6	15
	100+	3	3	5	12
	Total	18	14	26	59
Southern and Eastern Serbia	5-19	6	5	7	18
	20-99	6	2	2	9
	100+	3	1	1	5
	Total	14	8	9	31
Šumadija and Western Serbia	5-19	5	4	4	13
	20-99	5	0	3	8
	100+	4	0	1	5
	Total	14	4	8	26
Vojvodina	5-19	3	5	10	18
	20-99	7	3	3	13
	100+	2	3	1	6
	Total	13	11	14	37
Grand Total		59	36	57	153

Strict Universe Estimates Serbia – Fresh

Region	Employees	Manufacturing	Retail	Other Services	Grand Total
Belgrade	5-19	544	140	1421	2105
	20-99	201	35	331	567
	100+	54	11	0	65
	Total	799	187	1752	2738
Southern and Eastern Serbia	5-19	561	89	695	1344
	20-99	270	18	149	438
	100+	0	4	28	32
	Total	830	111	872	1813
Šumadija and Western Serbia	5-19	318	72	454	845
	20-99	134	12	112	257
	100+	0	3	16	19
	Total	452	87	582	1121
Vojvodina	5-19	666	126	1101	1893
	20-99	295	15	252	562
	100+	113	7	39	159
	Total	1075	148	1391	2614
Grand Total		3156	533	4596	8285

Median Universe Estimates Serbia – Panel

Region	Employees	Manufacturing	Retail	Other Services	Grand Total
Belgrade	5-19	11	10	18	40
	20-99	6	4	11	21
	100+	5	5	8	17
	Total	22	19	37	78
Southern and Eastern Serbia	5-19	6	5	9	20
	20-99	8	2	2	12
	100+	3	1	1	5
	Total	17	8	12	37
Šumadija and Western Serbia	5-19	9	8	8	25
	20-99	7	0	5	11
	100+	4	0	2	6
	Total	19	8	15	43
Vojvodina	5-19	5	9	15	29
	20-99	14	6	7	26
	100+	4	3	2	9
	Total	23	18	23	64
Grand Total		81	53	87	222

Median Universe Estimates Serbia – Fresh

Region	Employees	Manufacturing	Retail	Other Services	Grand Total
Belgrade	5-19	930	322	2873	4126
	20-99	353	83	690	1126
	100+	85	24	0	110
	Total	1369	430	3563	5362
Southern and Eastern Serbia	5-19	920	195	1349	2464
	20-99	456	41	299	796
	100+	0	8	50	58
	Total	1376	244	1698	3319
Šumadija and Western Serbia	5-19	501	152	846	1499
	20-99	217	25	214	456
	100+	0	6	27	33
	Total	718	183	1087	1988
Vojvodina	5-19	979	249	1913	3141
	20-99	446	31	451	928
	100+	155	13	63	230
	Total	1580	292	2427	4299
Grand Total		5042	1149	8776	14968

Weak Universe Estimates Serbia – Panel

Region	Employees	Manufacturing	Retail	Other Services	Grand Total
Belgrade	5-19	12	12	21	45
	20-99	6	4	11	22
	100+	5	5	9	20
	Total	24	21	41	87
Southern and Eastern Serbia	5-19	6	5	9	20
	20-99	7	2	2	12
	100+	3	1	1	5
	Total	17	8	13	38
Šumadija and Western Serbia	5-19	9	8	9	26
	20-99	6	0	5	11
	100+	4	0	2	6
	Total	19	8	16	43
Vojvodina	5-19	5	9	16	30
	20-99	13	6	7	25
	100+	4	3	2	9
	Total	22	18	24	64
Grand Total		82	56	94	232

Weak Universe Estimates Serbia – Fresh

Region	Employees	Manufacturing	Retail	Other Services	Grand Total
Belgrade	5-19	1033	370	3281	4684
	20-99	388	94	778	1260
	100+	100	29	0	129
	Total	1521	494	4059	6073
Southern and Eastern Serbia	5-19	934	205	1409	2548
	20-99	458	43	308	809
	100+	0	8	55	63
	Total	1392	256	1772	3420
Šumadija and Western Serbia	5-19	495	155	860	1511
	20-99	212	25	215	452
	100+	0	7	29	36
	Total	708	187	1104	1999
Vojvodina	5-19	971	255	1951	3178
	20-99	437	31	455	923
	100+	161	13	67	242
	Total	1570	300	2473	4343
Grand Total		5190	1237	9408	15835

Appendix F

Original Sample Design, Serbia:

Region	Employees	Manufacturing	Retail	Other Services	Grand Total
Belgrade	5-19	20	18	20	58
	20-99	9	15	15	39
	100+	3	13	3	19
	Total	32	46	38	116
Southern and Eastern Serbia	5-19	12	11	18	41
	20-99	5	8	4	17
	100+	2	3	2	7
	Total	19	22	24	65
Šumadija and Western Serbia	5-19	20	12	20	52
	20-99	11	9	6	26
	100+	4	2	2	8
	Total	35	23	28	86
Vojvodina	5-19	20	13	20	53
	20-99	10	8	8	26
	100+	4	8	2	14
	Total	34	29	30	93
Grand Total		120	120	120	360