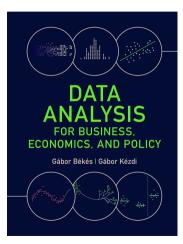
# 10. Multiple regression

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Data Analysis 2: Regression analysis

2024

Slideshow for the Békés-Kézdi Data Analysis textbook



- Cambridge University Press, 2021
- gabors-data-analysis.com
  - Download all data and code: gabors-data-analysis.com/dataand-code/

This slideshow is for Chapter 10

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#### Motivation

- You want to find out how running time, distance and altitude are associated with each other to evaluate your local running time.
- Interested in finding evidence for or against labor market discrimination of women. Compare wages for men and women who share similarities in wage relevant factors such as experience.

# Multiple regression analysis

- Multiple regression analysis uncovers average y as a function of more than one x variable: y<sup>E</sup> = f(x<sub>1</sub>, x<sub>2</sub>, ...).
- lt can lead to better predictions  $\hat{y}$  by considering more explanatory variables.
- ▶ It may improve the interpretation of slope coefficients by comparing observations that are different in terms of one of the  $x_i$  variable but similar in terms of other  $x_{-i}$  variables (-i means all other variable except i).
- Multiple linear regression specifies a linear function of the explanatory variables for the average y.

$$y^{\mathcal{E}} = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots \beta_k x_k$$

Multiple regression - case of two regressors

$$y^{\mathcal{E}} = \beta_0 + \beta_1 x_1 + \beta_2 x_2$$

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- β<sub>1</sub>: the slope coefficient on x<sub>1</sub> shows difference in average y across observations with unit difference in x<sub>1</sub>, but the same value of x<sub>2</sub>.
  - β<sub>2</sub> shows difference in average y across observations with with unit difference in x<sub>2</sub>, but the same value of x<sub>1</sub>.
- Can compare observations that are similar in one explanatory variable to see the differences related to the other explanatory variable.

Multiple regression - visual representation

With two explanatory variables visually it means to fit linear plane:

We are still minimizing the sum of squared errors:

$$\arg\min_{\beta_0,\beta_1,\beta_2} \sum_{i=1}^{N} (y - \beta_0 - \beta_1 x_1 - \beta_2 x_2)^2$$

- For K variables you fit a K dimensional linear plane!
- It is tricky how to visualize multiple regression...
- ► We cover some of those possibilities.

## Multiple regression vs single regression

Compare slope coefficient in simple ( $\beta$ ) and in multiple ( $\beta_1$ ) linear regression:

Simple: 
$$y^{E} = \alpha + \beta x_{1}$$
  
Multiple:  $y^{E} = \beta_{0} + \beta_{1}x_{1} + \beta_{2}x_{2}$ 

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To connect  $\beta$  and  $\beta_1$  you need to regress  $x_2$  on  $x_1$  (called: "x - x regression"):

$$x_2^E = \gamma + \delta x_1$$

## Multiple regression vs single regression

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To connect  $\beta$  and  $\beta_1$  you need to regress  $x_2$  on  $x_1$  (called: "x - x regression"):

$$x_2^E = \gamma + \delta x_1$$

Plug this into the multiple regression:

$$y^{\mathcal{E}} = \beta_0 + \beta_1 x_1 + \beta_2 (\gamma + \delta x_1) = \beta_0 + \beta_2 \gamma + (\beta_1 + \beta_2 \delta) x_1.$$

It turns out:

$$\beta - \beta_1 = \delta \beta_2$$

#### Difference in slopes - in words...

- ▶ The slope of x<sub>1</sub> in a simple regression is different from its slope in the multiple regression, the difference being the product of its slope in the regression of x<sub>2</sub> on x<sub>1</sub> and the slope of x<sub>2</sub> in the multiple regression.
- > The slope coefficient on  $x_1$  in the two regressions is different
  - unless  $x_1$  and  $x_2$  are uncorrelated ( $\delta = 0$ ) OR
  - the coefficient on  $x_2$  is zero in the multiple regression ( $\beta_2 = 0$ ).
- The slope in the simple regression is larger if x<sub>2</sub> and x<sub>1</sub> are positively correlated and β<sub>2</sub> is positive
  - or  $x_2$  and  $x_1$  are negatively correlated and  $\beta_2$  is negative

## Multiple regression - why different?

- If x<sub>1</sub> and x<sub>2</sub> are correlated, comparing observations with or without the same x<sub>2</sub> value makes a difference.
- lf they are positively correlated, observations with higher  $x_2$  tend to have higher  $x_1$ .
- In the simple regression we ignore differences in x<sub>2</sub> and compare observations with different values of x<sub>1</sub>.
- But higher x<sub>1</sub> values mean higher x<sub>2</sub> values, too.
- Corresponding differences in y may be due to differences in x<sub>1</sub> but also differences in x<sub>2</sub>.
  - Neglecting x<sub>2</sub>, when it is important leads to 'omitted variable bias'.

### Multiple regression - omitted variable

> Omitted variables are important, if you are interested in a coefficient value:

- lf you have a measure/variable on  $x_2$  use it and you are done.
- If you do not have a measure/variable on x<sub>2</sub>:
  - similar to measurement errors: think and argue!
  - Is your 'true' parameter smaller or larger than what you estimated?
- Language: The slope on x<sub>1</sub> in the sample is confounded by omitting the x<sub>2</sub> variable, and thus x<sub>2</sub> is a confounder.
  - When you see/report coefficient values with adding more and more other variables to the model:
    - Want to show parameter stability there is no other important confounder.
    - If your coefficient value changes by adding other variable(s), then you most likely have omitted variable bias problem.

## Multiple regression - some language

- Multiple regression with two explanatory variables (x<sub>1</sub> and x<sub>2</sub>),
- We measure differences in expected y across observations that differ in x<sub>1</sub> but are similar in terms of x<sub>2</sub>.
- **b** Difference in y by  $x_1$ , conditional on  $x_2$ . OR controlling for  $x_2$ .
- ▶ We condition on x<sub>2</sub>, or control for x<sub>2</sub>, when we include it in a multiple regression that focuses on average differences in y by x<sub>1</sub>.

#### OLS estimator - to see such formulation

For multiple regression usually we use matrix notation:

 $y = x' \beta$ 

where, 
$$\mathbf{x} = [1, x_1, x_2, \dots, x_k]$$
 and  $\boldsymbol{\beta} = [\beta_0, \beta_1, \beta_2, \dots, \beta_k]'$ .  
OLS has a closed form solution in matrix form:

$$\hat{\boldsymbol{eta}} = \left( \boldsymbol{x}' \boldsymbol{x} 
ight)^{-1} \boldsymbol{x}' \boldsymbol{y}$$

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# Standard Error of Beta

Inference, confidence intervals in multiple regressions is analogous to those in simple regressions.

$$SE(\hat{eta_1}) = rac{Std[e]}{\sqrt{n}Std(x_1)\sqrt{1-R_1^2}}$$

- Behaviour is the same, the SE is small IF: small Std of the residuals (the better the fit of the regression); large sample, large the Std of x<sub>1</sub>.
- New element:  $\sqrt{1-R_1^2}$  term in the denominator the R-squared of the regression of  $x_1$  on  $x_2$  refers to the correlation between  $x_1$  and  $x_2$ .
- The stronger the correlation between  $x_1$  and  $x_2$  the larger the SE of  $\hat{\beta}_1$ .
- Note the symmetry: the same applies to the SE of  $\hat{\beta}_2$ .
- ► As usual, in practice, use robust SE.

## Collinearity of explanatory variables

- Perfectly collinearity is when  $x_1$  is a linear function of  $x_2$ .
- Consequence: cannot calculate coefficients (reason: linearly dependent matrix: inverse does not exists...)
  - One will be dropped by software
- Strong but imperfect correlation between explanatory is called *multicollinearity*.
  - Consequence: We can still get the slope coefficients and their standard errors, but:
    - Standard errors may be large.
    - $\blacktriangleright$  Does not affect the value of  $\beta$

## Multicollinearity and SE of beta

- As a consequence of multicollinearity the standard errors may be large.
  - Concept: Few variables that are different in x<sub>1</sub> but not in x<sub>2</sub>. Not enough observations for comparing average y when x<sub>1</sub> is different but x<sub>2</sub> remains the same.
  - Nath:  $R_1^2$  is high ( $x_2$  is a good predictor of  $x_1$ ), thus  $\sqrt{1-R_1^2}$  is (really) small, which makes  $SE(\beta_1)$  (very) large.
- ► This is a small sample problem.
  - May look at pair-wise correlations when start working with data
  - Drop one or the other, or combine them (use z-score/average/PCA).

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# F-test: joint significance

- Testing joint hypotheses: null hypotheses that contain statements about more than one regression coefficient.
- We aim at testing whether a subset of the coefficients (such as all geographical variables) are all zero.
- F-test answers this.
  - Individually they are not all statistically different from zero, but together they may be.
  - Everything is similar to t-tests, but the sampling distribution here is a 'F-distribution'

- We may ask if all slope coefficients are zero in the regression.
  - "Global F-test", and its results are often shown by statistical software by default.

#### Many explanatory variables

Having more explanatory variables is straightforward extension:

$$y^{E} = \beta_{0} + \beta_{1}x_{1} + \beta_{2}x_{2} + \beta_{3}x_{3} + \dots$$

- Interpreting the slope of x<sub>1</sub>: on average, y is β<sub>1</sub> units larger in the data for observations with one unit larger x<sub>1</sub> but the same value for all other x variables.
- SE formula small when  $R_k^2$  is small  $R^2$  of regression of  $x_k$  on all other x variables.

$$SE(\hat{eta}_k) = rac{Std[e]}{\sqrt{n}Std[x_k]\sqrt{1-R_k^2}}$$

## Non-linear patterns with multiple regression

 Uses splines, polynomials - actually like multiple regression - we have multiple coefficient estimates.

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- Multicollinearity not (perfect) linear combinations, but keep in mind...
  - Remember the 'poly()' function?  $\rightarrow$  it handles this issue!
- Non-linear function of various x<sub>i</sub> variables may be combined.

- ▶ In the USA (2014), women tend to earn about 20% less than men
- Aim 1: Find patterns to better understand the gender gap.
   Our focus is the interaction with age.
- Later Aim 2: Think about if there is a causal link from being female to getting paid less.

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#### Gender gap in earnings - data

#### ▶ 2014 census data

- Age between 15 to 65
- Exclude self-employed (earnings is difficult to measure)
- Include those who reported 20 hours more as their usual weekly time worked
- Employees with a graduate degree (higher than 4-year college)
- Use log hourly earnings (ln(w)) as dependent variable
- Use gender and add age as explanatory variables

# Basic models for gender gap

We are quite familiar with the relation between earnings and gender:

$$\ln w^{\mathcal{E}} = \alpha + \beta \text{ female}, \qquad \beta < 0$$

Let's extend the model with age:

$$\ln w^{\mathcal{E}} = \beta_0 + \beta_1 \text{female} + \beta_2 \text{age}$$

We can calculate the correlation between female and age, which is in fact negative.

What do you expect about  $\beta$ ,  $\beta_1$ ,  $\delta$ ? Reminder:

$$age^{E} = \gamma + \delta female$$

## Gender gap regression - baseline

	(1)	(2)	(3)
Variables	ln wage	ln wage	age
female	-0.195**	-0.185**	-1.484**
	(0.008)	(0.008)	(0.159)
age		0.007**	
		(0.000)	
Constant	3.514**	3.198**	44.630**
	(0.006)	(0.018)	(0.116)
Observations	10 0/1	10 0/1	10 0/1
	18,241	18,241	18,241
R-squared	0.028	0.046	0.005

Note: All employees with a graduate degree. Robust standard errors in parentheses Source: cps-earnings dataset. 2014 CPS Morg.

## Age is a confounder variable

Remember: the omitted variable bias is given by:

$$\beta - \beta_1 = \delta \beta_2$$

which can be calculated easily:

► 
$$\delta\beta_2 = -1.48 \times 0.007 \approx -0.01$$

Interpretation:

- Age is a confounder, it is different from zero and the value of beta coefficient changes.
- ▶ But a weak one: the magnitude of the change is not really large.

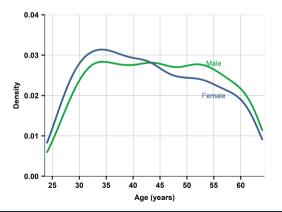
## Interpretations and connections of the basic model

Interpretation of model coefficients:

- Women of the same age have a slightly smaller earnings disadvantage in this data because they are somewhat younger, on average
- employees that are younger tend to earn less
- part of the earnings disadvantage of women is thus due to the fact that they are younger.
  - ▶ This is a small part: around 1 percentage points of the 20% difference,
  - Overall this is only a 5% share of the entire difference.
    - This is the difference if we control for age or not.
- ► A single linear variable for age may not be enough.
  - Investigate the impact of age.

# Conditional distribution of age based on gender

# Age distribution of male and female employees with degrees higher than college



- Relatively few below age 30
- Above 30
  - close to uniform for men
  - for women, the proportion of female employees with graduate degrees drops above age 45, and again, above age 55

#### Two possible things

- fewer women with graduate degrees among the 45+ old than among the younger ones
- fewer of them are employed

## Non-linearity in age, but same effect on gender

	(1)	(2)	(3)	(4)
Variables	n wage	In wage	In wage	n wage
female	-0.195**	-0.185**	-0.183**	-0.183**
	(0.008)	(0.008)	(0.008)	(0.008)
age		0.007**	0.063**	0.572**
		(0.000)	(0.003)	(0.116)
age <sup>2</sup>			-0.001**	-0.017**
			(0.000)	(0.004)
$age^3$				0.000**
				(0.000)
$age^4$				-0.000**
				(0.000)
Constant	3.514**	3.198**	2.027**	-3.606**
	(0.006)	(0.018)	(0.073)	(1.178)
Observations	18,241	18,241	18,241	18,241
R-squared	0.028	0.046	0.060	0.062
Note: ***	p<0.01,	**	p<0.05,	* p<0.1

Using qualitative variables

- Can have binary variables as well as other qualitative variables (factors).
- Consider a qualitative variable like income categories or continents. How to add it to the regression model?
  - ► Create binary variables (dummy variables) for all options. Add them all but one. (Why? → linear dependence with the intercept!)
  - Left out one will be the base/reference!

Qualitative variables - example I.

- > x is a categorical variable with three values *low*, *medium* and *high*
- binary variable  $x_m$  denote if x = medium,  $x_h$  variable denote if x = high.
- for x = low is not included. It is called the *reference category* or left-out category.

$$y^E = \beta_0 + \beta_1 x_m + \beta_2 x_h$$

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Qualitative variables - example II.

 $y^E = \beta_0 + \beta_1 x_m + \beta_2 x_h$ 

• Pick x = low as the reference category. Other values compared to this.

This is the left out variable

- ▶  $\beta_0$  shows average y in the reference category. Here,  $\beta_0$  is average y when both  $x_m = 0$  and  $x_h = 0$ : this is the case of x = low.
- β<sub>1</sub> shows the difference of average y between observations with x = medium and x = low
- β<sub>2</sub> shows the difference of average y between observations with x = high and x = low.

#### Interactions

- Many cases, data is made up of important groups: male and female workers or countries in different continents.
- Some of the patterns we are after may vary across these groups.
- > The strength of a relation may also be altered by a special variable.
- In medicine, a moderator variable can reduce / amplify the effect of a drug on people.
- In business, financial strength can affect how firms/countries may weather a recession.
- > All of these mean different patterns for subsets of observations.

#### Interactions - when to use?

- Regression with two explanatory variables: x<sub>1</sub> is continuous, D is binary denoting two groups in the data (e.g., male or female employees).
- We wonder if the relationship between average y and x<sub>1</sub> is different for observations with D = 1 than for D = 0. How to test?

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#### Interaction - parallel lines

- Option 1: Two parallel lines for the y x<sub>1</sub> pattern: one for those with D = 0 and one for those with D = 1.
- Similar to qualitative variables plus a continuous variable x<sub>1</sub>

$$y^{E} = \beta_0 + \beta_1 x_1 + \beta_2 D$$

The predicted/expected values for the two groups  $(y_0^E = E[y^E | D = 0], y_1^E = E[y^E | D = 1])$  can be written as,

$$y_0^E = \beta_0 + \beta_2 \times 0 + \beta_1 x_1$$
$$y_1^E = \beta_0 + \beta_2 \times 1 + \beta_1 x_1$$

Interaction - different slopes

Option 2: Allow for different slopes in the two D groups we have to add an interaction term directly to x<sub>1</sub> as well:

$$y^{E} = \beta_0 + \beta_1 x_1 + \beta_2 D + \beta_3 (x_1 \times D)$$

Intercepts are kept different by β<sub>2</sub> AND slopes different by β<sub>3</sub>. The two slopes are given by,

$$y_0^E = \beta_0 + \beta_1 x_1$$
$$y_1^E = \beta_0 + \beta_2 + (\beta_1 + \beta_3) x_1$$

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#### Interactions vs separate regressions

- Separate regressions in the two groups and the regression that pools observations but includes an interaction term, yield *exactly the same* coefficient estimates.
  - The coefficients of the separate regressions are easier to interpret.
  - The pooled regression with interaction allows for a direct test of whether the slopes are the same.

#### Interaction with many groups

> You can generalize to three groups

Let: D<sub>1</sub>, D<sub>2</sub> are binaries and x is continuous:

$$y^{\mathcal{E}}=eta_0+eta_1x+eta_2D_1+eta_3D_2+eta_4(D_1 imes x)+eta_5(D_2 imes x)$$

▶ In general, if you have K groups

$$y^{E} = \beta_0 + \beta_1 x + \sum_{k=2}^{K} \beta_k D_{k-1} + \beta_{K+k} (D_{k-1} \times x)$$

Interaction with two continuous variable

Same model used for two continuous variables, x<sub>1</sub> and x<sub>2</sub>:

$$y^{\mathcal{E}} = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_1 x_2$$

Example: Firm level data, 100 industries.

y is change in revenue, x<sub>1</sub> is change in global demand, x<sub>2</sub> is firm's financial health
 The interaction can capture that drop in demand can cause financial problems in firms, but less so for firms with better balance sheet.

Note: interpretation is tricky! Use the derivative to see why!

#### Interaction between gender and age

- Why we assume that age has the same slope regardless of gender? We might want to check, whether they are different!
- Are the slopes significantly different?
- Can one get the slope for age for female only from the regression with the interaction?
- How the gender dummy's coefficient changed?

## Interaction between gender and age

- Earning for men rises faster with age.
- Pooled EQ with interaction: interaction + age coefficient is the SAME as women's age coefficient.
- β<sub>3</sub> is significant: earning growth by age is different for male and female.
- Constant dummy is close to zero and seems insignificant
  - at birth there would be no difference,
  - ▶ but at 25, there is already a significant difference → interaction term

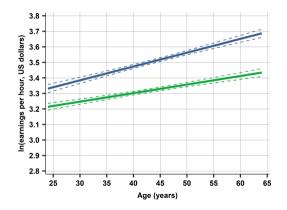
	(1)	(2)	(3)
Variables	Women	Ме́п	ÀÍ
	ln wage	ln wage	In wage
female			-0.036
Terrate			(0.035)
age	0.006**	0.009**	0.009**
0	(0.001)	(0.001)	(0.001)
female $ imes$ age			-0.003**
			(0.001)
Constant	3.081**	3.117**	3.117**
	(0.023)	(0.026)	(0.026)
Observations	9,685	8,556	18,241
R-squared	0.011	0.028	0.047

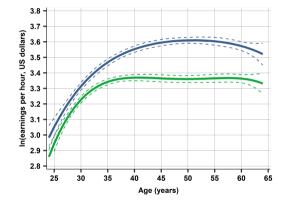
## Nonlinearities and interactions

We can estimate interactions with non-linear terms as well:

$$Inw^{E} = \beta_{0} + \beta_{1}age + \beta_{2}age^{2} + \beta_{3}age^{3} + \beta_{4}age^{4} + \beta_{5}female + \beta_{6}female \times age + \beta_{7}female \times age^{2} + \beta_{8}female \times age^{3} + \beta_{9}female \times age^{4}$$

Nonlinearities and interactions





Log earnings per hour and age by gender: predicted values and confidence intervals from a linear regression interacted with gender.

Log earnings per hour and age by gender: predicted values and confidence intervals from a regression with 4th-order polynomial

interacted with gender.

Visual inspection in the regression lines

- ▶ The average earnings difference is around 10% between ages 25 and 30
- ▶ increases to around 15% by age 40, and reaches 22% by age 50,
- ▶ from where it decreases slightly to age 60 and more by age 65.
- confidence intervals around the regression curves are rather narrow, except at the two ends.

#### Conclusion?

## Causal analysis with multiple regression

- One main reason to estimate multiple regressions is to get closer to a causal interpretation.
- Called: Causal analysis or causal inference
- By conditioning on other observable variables, we can get closer to comparing similar objects – "apples to apples" – even in observational data.
- But getting closer is not the same as getting there.
- In principle, one may help that by conditioning on every potential confounder: variables that would affect y and the causal variable x<sub>1</sub> at the same time.
  - Ceteris paribus = conditioning on every such relevant variable.

## Causal analysis - ceteris paribus

- Ceteris paribus = conditioning on every such relevant variable.
- Ceteris paribus prescribes what we want to condition on.
  - A multiple regression can condition on what's in the data the way it is measured.
- Importantly, conditioning on everything is impossible in general.
- Multiple regression is never (hardly ever) ceteris paribus.

Causal analysis

- A multiple regression on observational data is rarely capable of uncovering a causal relationship.
  - Cannot capture all potential confounder. (No ceteris paribus comparison)
  - We can never really know. BUT
- > multiple regression can get us closer to uncovering a causal relationship
  - Compare units that are the same in many respects controls
- More on causal inference in Chapters 19-24

## Gender difference in earnings - causality?

What may cause the difference in wages?

- Labor discrimination one group earns less even if they have the same marginal product
- Try control for marginal product (or for variables which matters to marginal product)
  - Eg.: occupation (as an indicator for inequality in gender roles), or industry, union status, hours worked and other socio-economic characteristics
- Use variables as controls does comparing apples to apple change coefficient of female variable?
  - Practice: add more variables if coefficient is the same you are good. Otherwise need to think about OVB...

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Causal analysis - results	Variables	(1) In wage	(2) In wage	(3) In wage	(4) In wage
<ul> <li>More and more confounders added</li> </ul>	female	-0.224** (0.012)	-0.212** (0.012)	-0.151** (0.012)	-0.141** (0.012)
<ul> <li>Female coefficient reduced from 22% to 14%</li> <li>Compare two people, with same age, hours, industry, occupation, geography, background</li> </ul>	Age and education Family circumstances Demographic background Job characteristics Union member Age in polynomial Hours in polynomial		YES	YES YES YES YES YES	YES YES YES YES YES YES YES
(=confounders) - women earn 14% less, on	Observations R-squared	9,816 0.036	9,816 0.043	9,816 0.182	9,816 0.195
average	Restricted sample: employees of age 40 to 60 with a graduate degree 46/50 Davide Del Prete				

Discussion

 Could not safely pin down the role of labor market discrimination and broader gender inequality

### Prediction with multiple regression

- Reason to estimate a multiple regression is to make a *prediction*.
  - Find the best guess for the dependent variable  $y_j$  for a particular target observation j

$$\hat{y}_j = \hat{\beta}_0 + \hat{\beta}_1 x_{1j} + \hat{\beta}_2 x_{2j} + \dots$$

- When the goal is prediction we want the regression to produce as good a fit as possible.
  - 'good fit' in the general pattern that is representative of the target observation *j*.
- A common danger is *overfitting* the data: finding patterns in the data that are not true in the general pattern, only for your sample.
- ▶ More on prediction in Chapters 13-18

## Visualization of fit for multiple regression

- The  $\hat{y} y$  plot has  $\hat{y}$  on the horizontal axis and y on the vertical axis.
  - The plot features the 45 degree line and the scatterplot around it = the regression line of y regressed on  $\hat{y}$ .
- The scatterplot around this line shows how actual values of y differ from their predicted value ŷ.
- Review case study in Chapter 10



# Summary take-away

- Multiple regression are linear models with several x variables.
- May include binary variables and interactions
- Multiple regression can take us closer to a causal interpretation and help make better predictions.