

TEXT MINING

Pre-processing - Document Term Matrix (DTM) - Analysis

Type of data

- Structured



Organized and well-formatted data. They can be reported into tables and spreadsheets. Generally they are quantitative

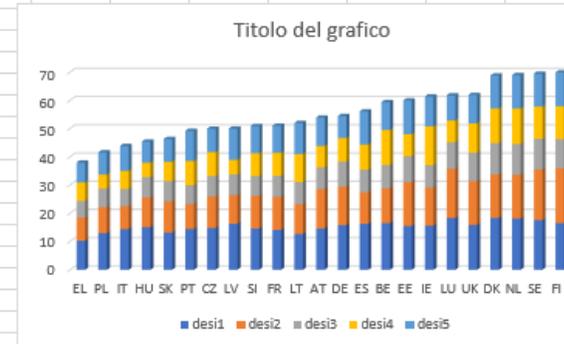
- Unstructured



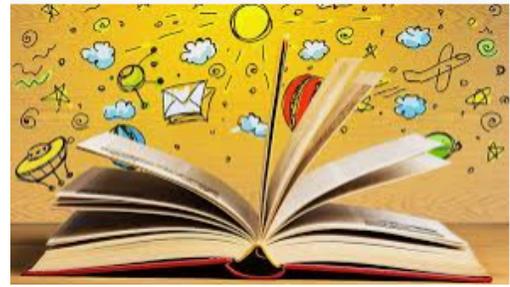
Data are not organized or properly formatted. Difficult to collect, process and analyze. They are qualitative data

Structured data example

year	code	desi1	desi2	desi3	desi4	desi5	desi	year	code	desi1	desi2	desi3	desi4	desi5	desi
2014	AT	9,4	12,38	6,05	5,72	7,77	41,32	2019	EL	10,3	8,19	5,91	6,56	7,04	37,99
2015	AT	10,81	12,55	6,49	6,43	8,26	44,53	2019	PL	12,98	9,21	6,59	4,96	7,87	41,61
2016	AT	12,07	12,58	6,57	6,76	9,04	47,03	2019	IT	14,4	8,16	6,05	6,45	8,8	43,87
2017	AT	12,64	13,31	6,79	6,99	9,43	49,16	2019	HU	15,09	10,53	7,2	5,09	7,46	45,38
2018	AT	13,43	13,84	7,43	7,71	9,52	51,92	2019	SK	13,16	11,05	7,18	6,89	8,04	46,32
2019	AT	14,63	13,91	7,72	7,63	10	53,9	2019	PT	14,47	8,81	6,67	8,57	10,7	49,22
2014	BE	12,83	11,61	6,29	8,3	6,55	45,58	2019	CZ	14,81	11,2	7,19	8,5	8,28	49,98
2015	BE	14,17	11,6	6,89	9,08	6,98	48,71	2019	LV	16,32	10,11	7,36	5,17	11,06	50,02
2016	BE	15	11,74	7,39	10,41	7,89	52,42	2019	SI	14,63	11,58	7	8,02	9,71	50,93
2017	BE	16,02	11,85	7,77	11,41	8,16	55,21	2019	FR	14,15	11,75	7,39	8,13	9,61	51,03
2018	BE	16,54	11,41	7,94	11,64	9,12	56,65	2019	LT	12,7	10,55	7,82	9,94	10,99	52
2019	BE	16,52	12,4	8,16	12,42	9,89	59,4	2019	AT	14,63	13,91	7,72	7,63	10	53,9
2014	CZ	8,29	11	5,91	6,95	3,99	36,15	2019	DE	15,84	13,61	8,84	8,38	7,78	54,44
2015	CZ	11,63	11,21	6,15	7,68	4,21	40,89	2019	ES	16,3	11,12	8	8,93	11,76	56,12
2016	CZ	12,45	11,14	6,17	7,78	4,83	42,37	2019	BE	16,52	12,4	8,16	12,42	9,89	59,4
2017	CZ	12,97	10,7	6,41	8,68	6,52	45,29	2019	EE	15,49	15,61	9,11	7,84	11,93	59,98
2018	CZ	14,05	11,25	6,71	8,26	7,37	47,65	2019	IE	15,66	13,46	7,96	13,74	10,53	61,35
2019	CZ	14,81	11,2	7,19	8,5	8,28	49,98	2019	LU	18,33	17,47	9,36	7,74	8,89	61,79
2014	DE	11,4	12,47	7,03	6,33	5,59	42,82	2019	UK	15,91	15,41	10,14	10,39	10,1	61,95
2015	DE	12,74	12,82	7,29	6,56	5,74	45,15	2019	DK	18,39	15,37	11,11	12,26	11,67	68,81
2016	DE	13,18	13,14	7,75	7,27	6,6	47,94	2019	NL	18,16	15,45	10,91	12,6	11,82	68,94
2017	DE	13,81	13,21	7,96	7,57	6,86	49,41	2019	SE	17,6	17,91	10,85	11,45	11,66	69,48
2018	DE	14,4	13,55	8,41	8,02	7,4	51,78	2019	FI	16,52	19,38	10,38	11,67	11,98	69,93
2019	DE	15,84	13,61	8,84	8,38	7,78	54,44								
2014	DK	13,01	14,66	9,31	8,84	10,81	56,63								
2015	DK	15,04	15,06	9,71	9,88	11,33	61,01								
2016	DK	15,41	15,05	10,25	10,29	11,66	62,66								
2017	DK	16,27	15,61	10,78	11,44	11,51	65,61								
2018	DK	17,02	15,16	10,83	11,47	11,62	66,1								
2019	DK	18,39	15,37	11,11	12,26	11,67	68,81								
2014	EE	10,56	13,82	7,4	4,42	10,66	46,87								
2015	EE	11,33	13,97	8,26	4,93	11,12	49,62								
2016	EE	12,56	13,92	8,66	5,68	11,5	52,32								
2017	EE	13,7	13,97	8,68	6,74	11,78	54,86								
2018	EE	14,21	14,58	8,87	7,63	11,91	57,2								
2019	EE	15,49	15,61	9,11	7,84	11,93	59,98								
2014	EL	6,13	8,16	4,02	5,18	3,29	26,78								
2015	EL	7,04	8,55	4,54	5,54	3,49	29,17								
2016	EL	7,67	8,33	4,87	5,16	4,32	30,35								
2017	EL	8,39	8,3	5,17	6,04	5,17	33,07								
2018	EL	9,34	7,99	5,38	6,3	5,93	34,93								
2019	EL	10,3	8,19	5,91	6,56	7,04	37,99								
2014	ES	9,07	10,29	5,88	5,64	9,62	40,49								



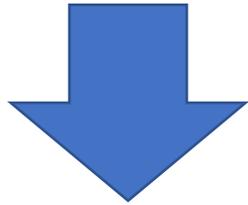
Unstructured data examples



- **Text files:** Word processing, spreadsheets, presentations, emails, logs, etc.
- **Email:** Email has some internal structure due to its metadata, and we sometimes refer to it as semi-structured. However, its message field is unstructured and traditional analysis tools cannot analyze it.
- **Social media:** Data from Facebook, Twitter, LinkedIn, etc.
- **Websites:** YouTube, Instagram and photo sharing sites.
- **Mobile data:** Text messages, places.
- **Communications:** Chat, IM, phone recordings, collaboration software.
- **Media:** MP3, digital photos, audio and video files.
- **Business applications:** MS Office documents, productivity app, etc.

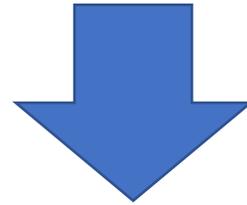
Information mining

Data mining



Structured data

Text mining



Unstructured data

Text mining

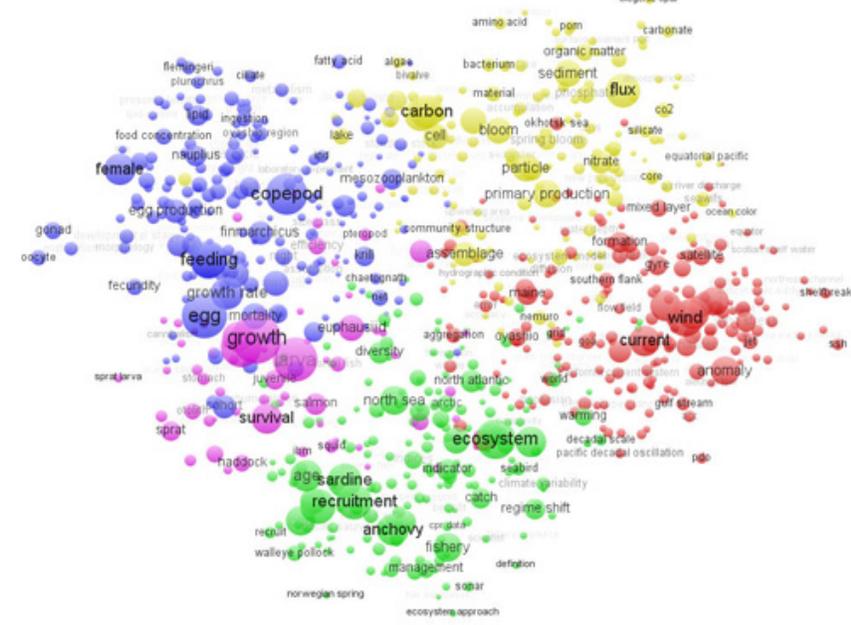
samo ruzmarin. Ne doz
nek drugom pletu lovore, al
da, jako, najbolje sto zna i nemoj crn
samo malo lud i zaljubljen. U mojim ve
sta mu je, sto luduje, od sreće tugu tka moja pros
kad se nebom popali. Gde je tome kraj? Za koj s
e to desava, da' covjek ista resava il' smo samo tu zb
ti me sad, jako, najbolje sto znas i nemoj crnoj ptici d
ja sam samo malo lud i zaljubljen. U mojim venama dr
sta mu je, sto luduje, od sreće tugu tka moja prosta d
steo je crni golub ko da zna, al' to sa
am i ja letim, i video svet
mrem i ja, posada ruzmarin. Ne doz
i cin. Nek mi ne drze pletu lovore, al
u i snu. O, zagri me i na i nemoj crn
roci ce za tren ja sam m to lud i
sekad ne znam ste to ludu' o. tugu tka moja
sjaaj milion sveca k ome kraj? Za
Zasto se sve to desava il' smo samo
O, zagri me sad, o. o. crnoj ptic
za tren, i ja sam sa mojim venar
e znam sta mu je i moja pro
ia dolje i crni golub da zna, al'
sam i ja steo n, i video s
mrem i ja, i video svet
cin. Nek mi ne drze i video svet
i snu. O, zagri me i nemoj crn
ci ce za tren i zaljubljen. U
ad ne znam od sreće tugu
milion sveca k ome kraj? Za
sve to desava il' smo samo
ti me sad, jako, najbolje sto znas i nemoj crnoj ptici d
ta sar
ta m
o je c
leteo
ad, pe
mi ne
zagri
ren
nar
i sve
se sve to

Text Mining is the process of deriving high quality information from the text.

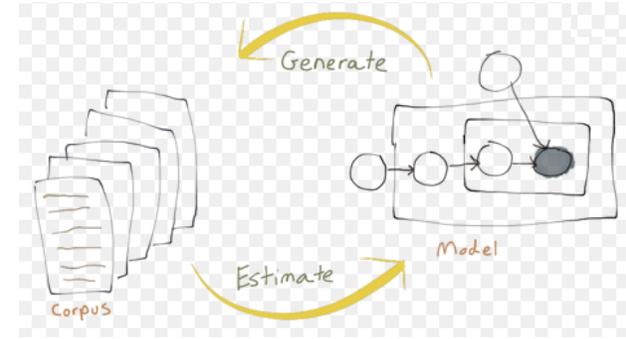
The overall goal is to turn the texts into data for analysis, via application of Natural Language Processing (NLP)

Objectives of text mining

- identify the main thematic groups
- classify documents into predefined categories
- discover hidden associations (links between topics, or between authors, temporal trends, ...)
- extract specific information (ex: names of geniuses, names of companies, ...)
- train search engines
- extract concepts for the ontology learning.
- Identify attitudes and opinions on contrapposed emotional states (sentiment analysis)



Text Mining: how does it work?



Textual analysis is applied to text which already represents "information».

It is a set of facts, relations and assertions that can be directly usable through appropriate tabular representations, plots, mind maps, etc. or they can be integrated into databases, data warehouses or business intelligence dashboards and used for descriptive, predictive and prescriptive analysis.

The entire process can be data-driven where solutions are implemented that are capable of acquiring and analyzing data in real time, generating, for example through Machine Learning (ML) algorithms, outputs capable of understanding or even anticipating problems, behaviors, needs and trends.

Steps of text mining

1. Pre – Processing



- Corpus
- Tokenization
- Stemming

2. Document term matrix

3. Exploratory Analysis



- Word frequency e word cloud
- Word association
- Word clustering

Pre - processing

Main steps:

- Data selection (creating corpus)
- Data manipulation (**tokenization**)
- Reduction of the variants associated with each word (**stemming**)
- Generation of characteristics and vectors
- Classification

Pre - processing

- It requires solving the numerous difficulties inherent in data processing
- **Ambiguity of language**: the same word can take on different meanings depending on the context and different words can mean the same thing (synonyms)
- **Language sensitivity** (sensitive topics)
- **Numerous dimensions** involved in the extraction of concepts / words
- **Difficulties** due to: spelling errors, abbreviations, language variants, etc...

Steps of text mining

1. Pre – Processing



- **Corpus**
- Tokenization
- Stemming

2. Document term matrix

3. Exploratory Analysis



- Word frequency e word cloud
- Word association
- Word clustering

Pre-processing: Corpus

It transforms a group of separate text documents into a single text that merges them all.

Client 1: Good morning, I would like to have information on product X.

Client 2: I would like to know where product X can be purchased.



Good morning, I would like to have information on product X. I would like to know where product X can be purchased.

Steps of text mining

1. Pre – Processing



- Corpus
- **Tokenization**
- Stemming

2. Document term matrix

3. Exploratory Analysis



- Word frequency e word cloud
- Word association
- Word clustering

Tokenization

- It is the manipulation of data to extract the relevant elements, namely words, phrases or even letters.
- The text is divided into **tokens**, which are blocks of atomic text, made up of indivisible characters, as a sequence of characters surrounded by delimiters

There is great demand on the market for this product



There | is | great | demand | on | the | market | for | this | product

Tokenization

Deleting stopwords

Stopwords are non-informative words, like articles, prepositions.

In the text processing, it is therefore necessary to load, for each language, a list of "stopwords" that the system will eliminate before proceeding with the processing of the text

Tokenization

Example on a facebook comment

Description	Before	After
Remove capital letter	The product is fantastic, the NUMBER 1!	the product is fantastic, the number 1!
Remove punctuation	the product is fantastic, the number 1!	the product is fantastic the number 1
Remove numbers	the product is fantastic the number 1	the product is fantastic the number
Remove spaces	the product is fantastic the number	the product is fantastic the number
Remove specific terms	the product is fantastic the number	product fantastic number

Steps of text mining

1. Pre – Processing



- Corpus
- Tokenization
- **Stemming**

2. Document term matrix

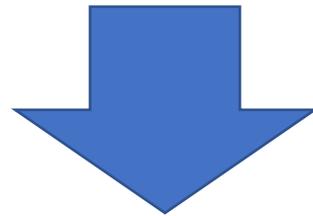
3. Exploratory Analysis



- Word frequency e word cloud
- Word association
- Word clustering

Stemming

Process of reducing the inflected form (any morphological variation) of words to the basic form, called **root** or **theme**



extraction of the root of a word, removing affixes and endings (e.g. playing, playing games, players, play...)

LEMMATIZATION

Identification of the NLP vocabulary (lemma) starting from a word with ending. Determining the part of speech of a word, and then applying the different normalization rules.

Given a wordform, stemming is a simpler way to get to its root form. Stemming simply removes prefixes and suffixes.

Lemmatization on the other hand does morphological analysis, uses dictionaries and often requires part of speech information.

Thus, lemmatization is a more complex process

Stemming	Lemmatization
adjustable → adjust	was → (to) be
formality → formaliti	better → good
formaliti → formal	meeting → meeting
airliner → airlin △	

Steps of text mining

1. Pre – Processing



- Corpus
- Tokenization
- Stemming

2. Document term matrix

3. Exploratory Analysis



- Word frequency e word cloud
- Word association
- Word clustering

Document-term matrix (DTM)

It consists of one of the most common formats for representing a corpus of text in a bag-of-words format

The Document matrix is a table containing the frequency of each word occurring in the text.

Document-term matrix (DTM)

	word 1	word 2	word 3	...	word k
document 1					
document 2			n_{23}		
document 3					
...					
document n					

Number of times which word 3 occurs in document 2

The resulting data frame is



Term	Frequency
Bad	77
Beautiful	58
Need	30
Assistance	26
break	24
small	20
negative	18
failure	10
problem	7
price	5

Steps of Text Mining

1. Pre – Processing



- Corpus
- Tokenization
- Stemming

2. Document term matrix

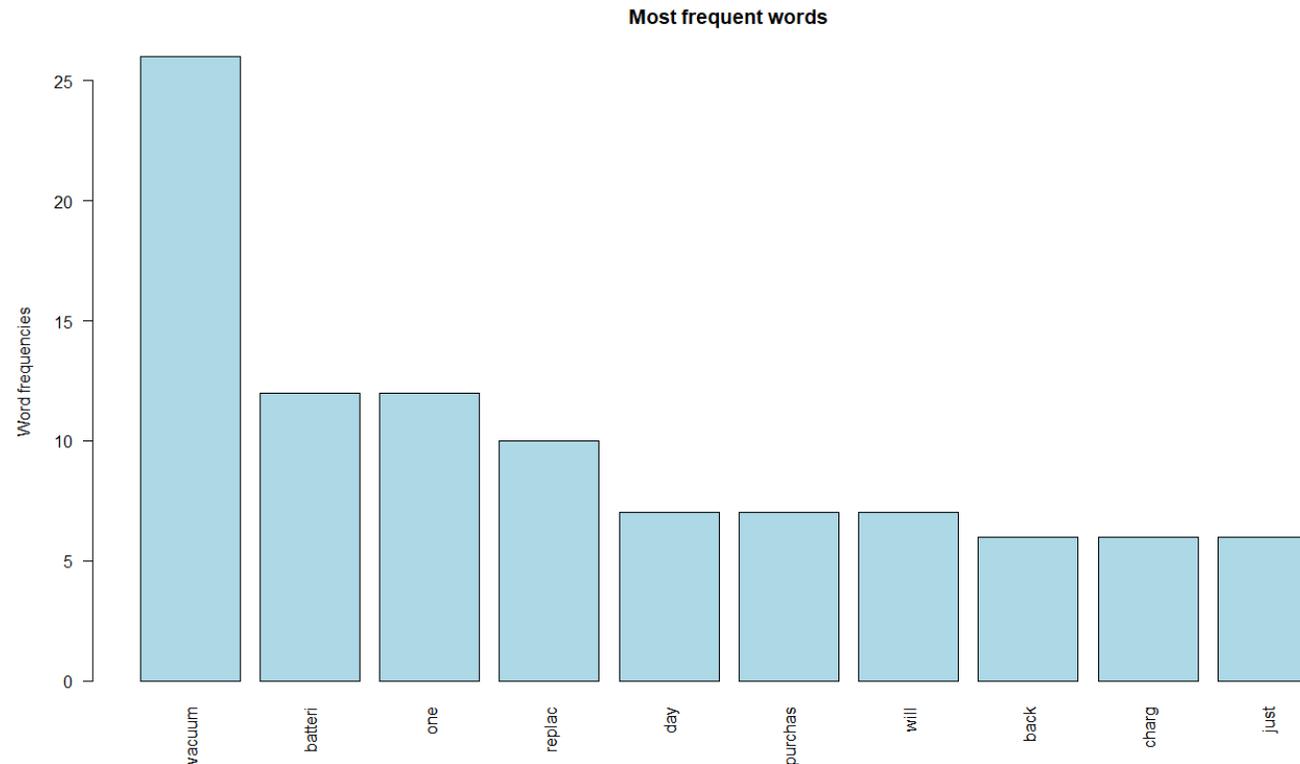
3. **Exploratory Analysis**



- **Word frequency (word-cloud)**
- Word association
- Word clustering

Word frequency

The bar-plot allows you to compare the frequency of the most used words in a text



Word-cloud

Once the frequency associated with each word detected in the text has been identified, the so-called word cloud can be presented, showing the most frequent terms of the text.

Word-cloud

Word clouds are a powerful communication tool. They're easy to understand, easy to share, and they're impactful.

Word clouds add simplicity and clarity. The most used keywords stand out best in a word cloud. By size and color.

Word clouds are more visually appealing than table data

Steps of Text Mining

1. Pre – Processing



- Corpus
- Tokenization
- Stemming

2. Document term matrix

3. Exploratory Analysis

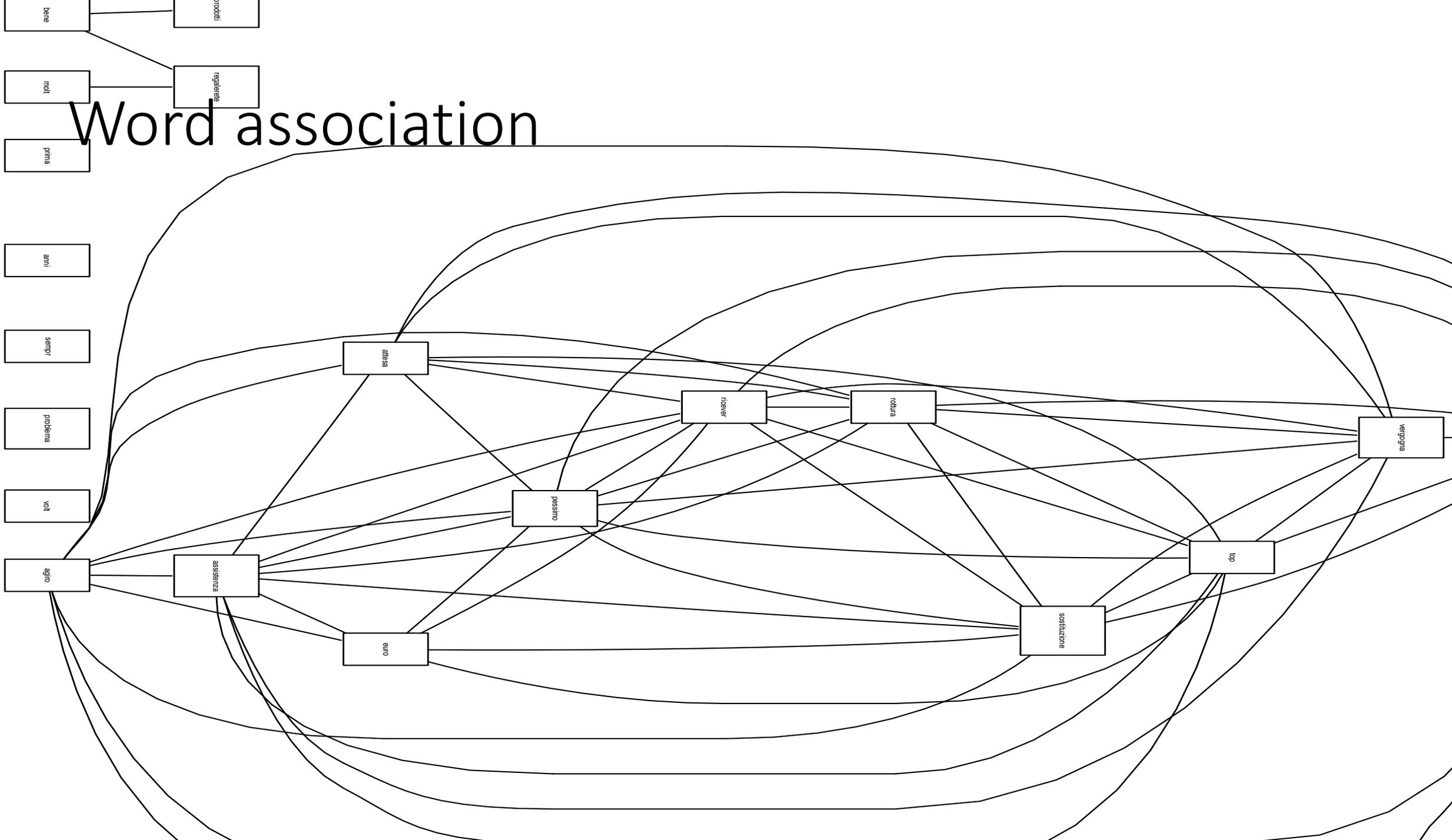


- Word frequency (word-cloud)
- **Word association**
- **Word clustering**

Word association

The link between the words can be summarized through a plot of the network that can be created between them.

Word association



Word association

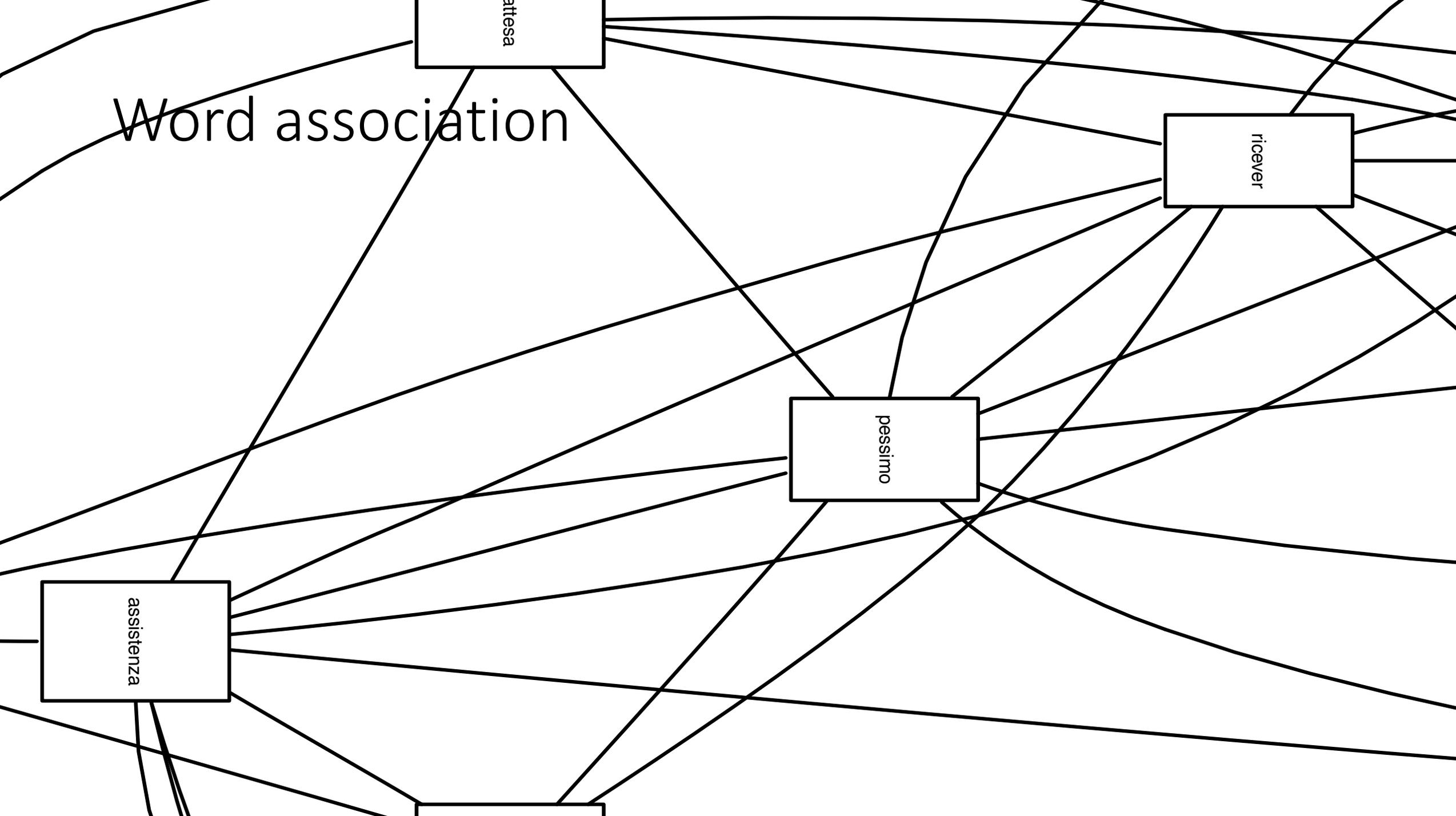
attesa

ricever

pessimo

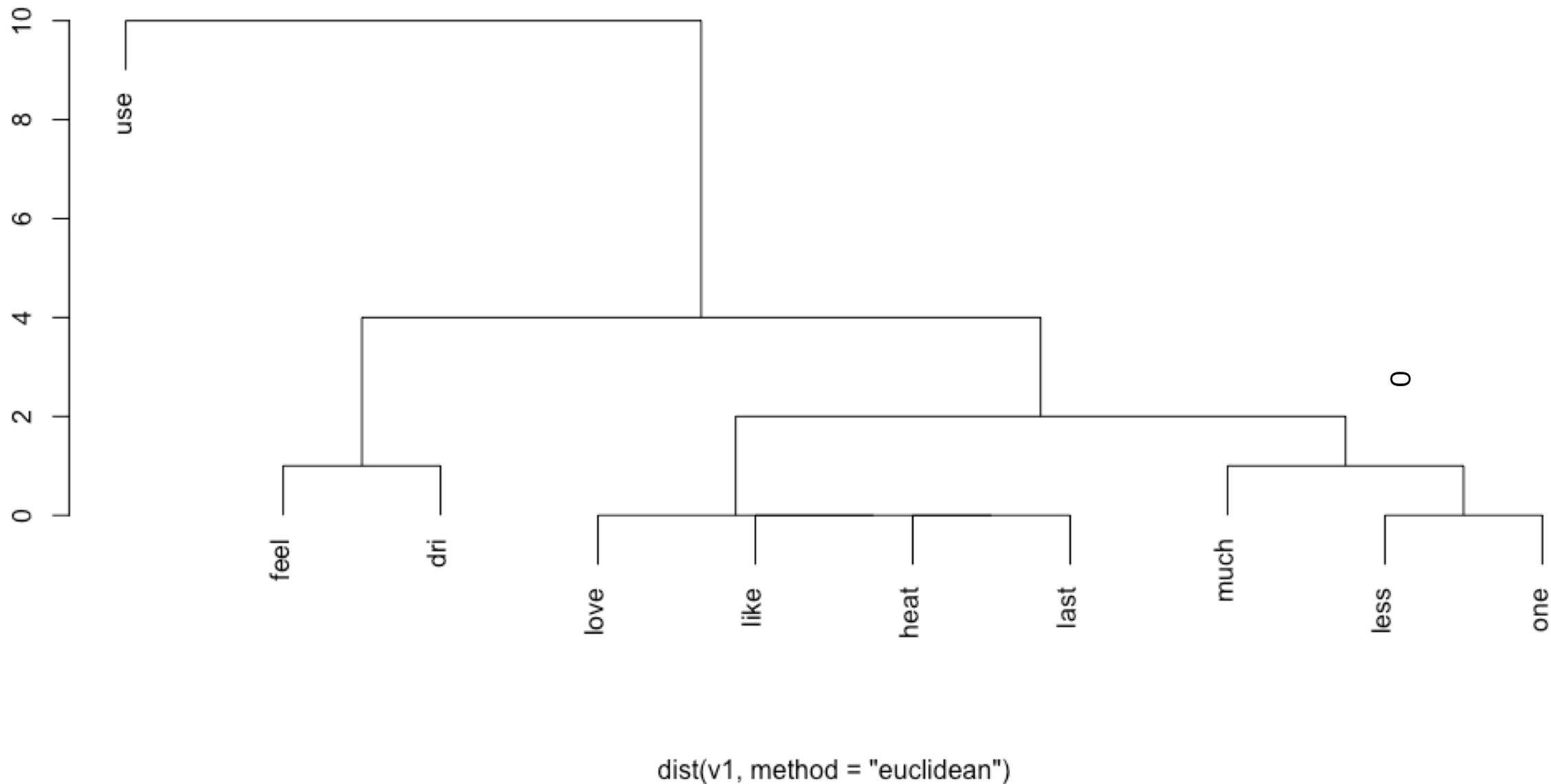
assistenza

...



Word clustering

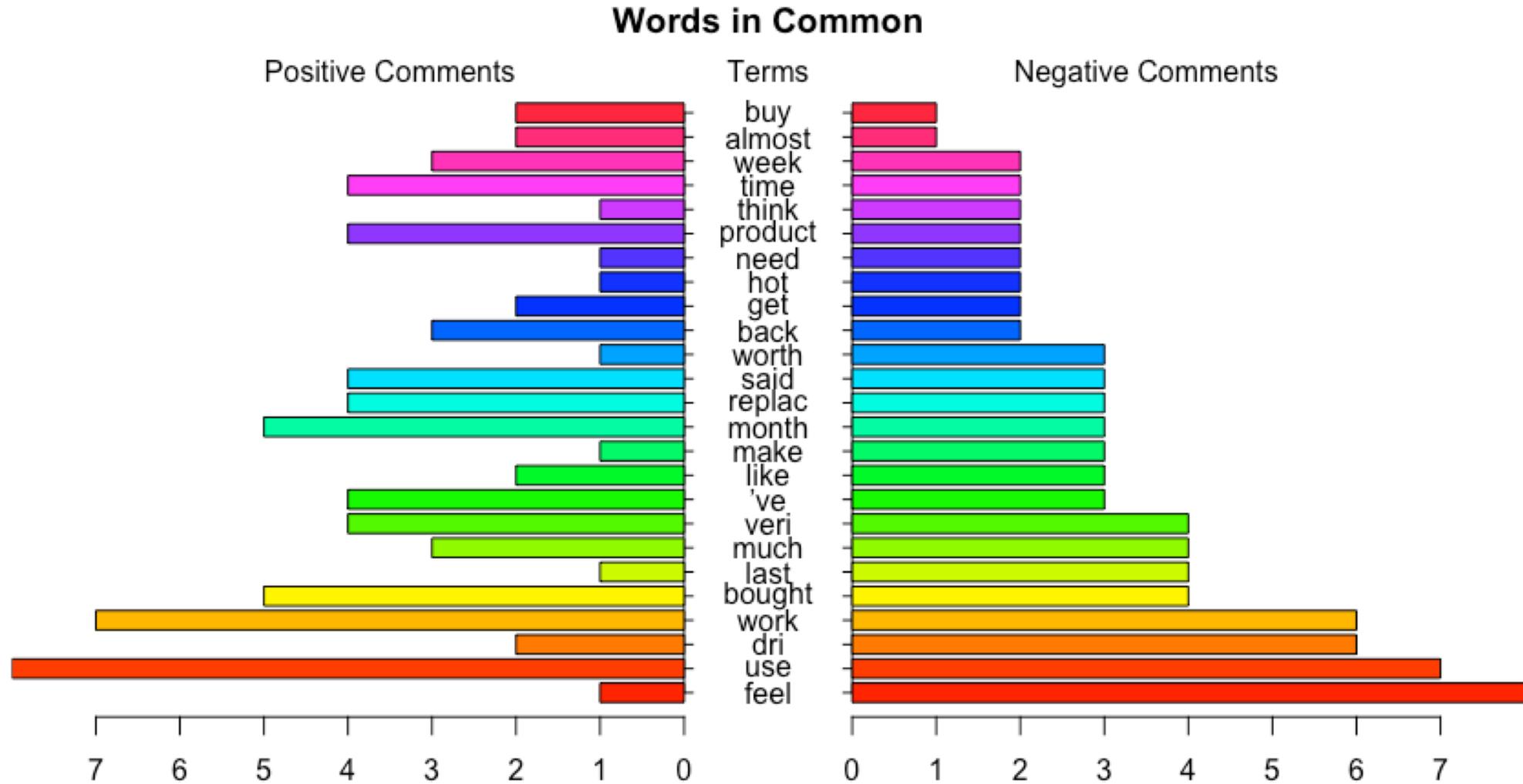
Cluster Dendrogram



Polarized tag plot (or pyramid plot)

- The polarized tag-plot (pyramid plot) allows to identify the frequency of a term used into two different documents
- It is created starting from a data matrix with all common words occurring in both corpora.
- Adding another matrix for the absolute difference between both corpus for each word and the graph is created.

Polarized tag plot



Sentiment Analysis

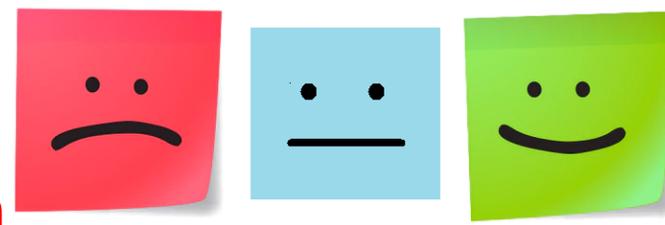
Sentiment Analysis is a technique aimed at identifying the opinions expressed in online texts on a product or service, on a company, on a brand or on an event. This type of analysis allows to understand the nature of the interactions carried out between users, in a precise context and in a given period of time.

It is a multifunctional tool, it can be used in a different but functional way in various fields, even very different from each other.

- companies that want to know directly the opinion of their users
- political parties
- sociologists,
- museums,
- research bodies,
- computer scientists,
- even seismologists,
- epidemiologists,
- ...



Sentiment Analysis to monitor the on-line reputation



Sentiment Analysis is a useful tool for market research, such as understanding the opinion of the chosen target on a specific product or topic of interest or it can facilitate the work of market segmentation in order to get to know your customers or main stakeholders better.

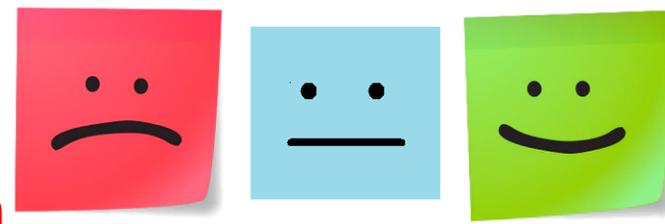
Furthermore, it can be a useful tool to analyze **Brand Reputation**, through Social Networks, to understand the general opinion of stakeholders and in particular of customers regarding their brand.

It still allows you to monitor marketing campaigns by evaluating the effectiveness of a specific marketing activity.

Evaluating digital **word of mouth** thus becomes an important aspect in evaluating the **brand reputation** of a **brand or customer satisfaction**, in relation to a service or product.

Furthermore, given that the discussion on social media can take place at the same time as the choice process is matured or even coinciding with the purchase process, the monitoring of social channels has an important impact on the success of new products, and on the effectiveness of communication or marketing campaigns (Jansen et al., 2009).

Sentiment Analysis to monitor the on-line reputation



However, the judgment can also be expressed subsequently with respect to the consumption of the same, thus allowing the satisfaction of the buyer to be assessed. Social media becomes an important brand management tool. With this approach, therefore, consumer sentiments and opinions become the fulcrum of analysis.

There are two approaches used by companies to monitor the mood of their market: **Top Down** and **Bottom Up**.

Sentiment analysis

Identify a sort of polarity that people show towards a topic by creating an index that associates numerical values from "completely positive" to "completely negative", passing through the neutral position.

